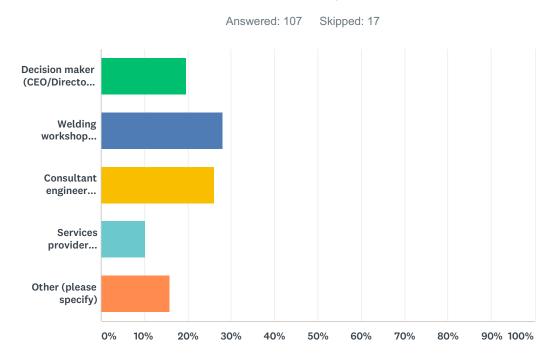
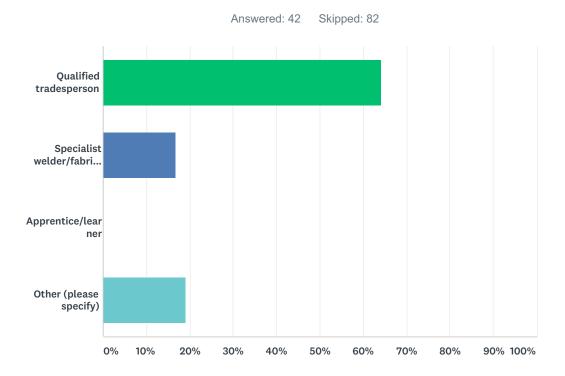
Q1 Who are you? Management (choose one if applies or skip to next question)



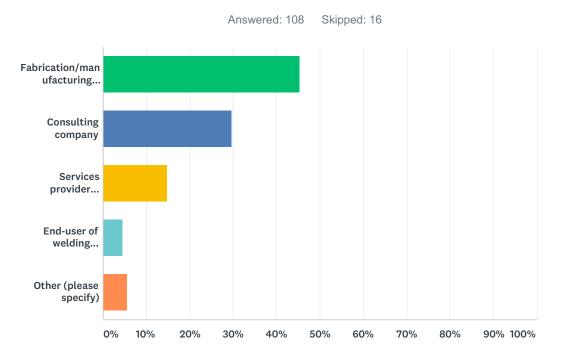
ANSWER CHOICES	RESPONSES	
Decision maker (CEO/Director/GM)	19.63%	21
Welding workshop manager or supervisor	28.04%	30
Consultant engineer responsible for others	26.17%	28
Services provider responsible for others (sales, training, inspection, HR, etc)	10.28%	11
Other (please specify)	15.89%	17
TOTAL		107

Q2 Shop floor (choose one if applies or skip to next question)



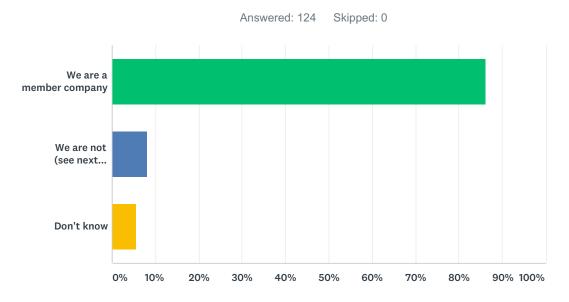
ANSWER CHOICES	RESPONSES	
Qualified tradesperson	64.29%	27
Specialist welder/fabricator w/o formal qualification	16.67%	7
Apprentice/learner	0.00%	0
Other (please specify)	19.05%	8
TOTAL		42

Q3 Professional engineer or technical person working in a...



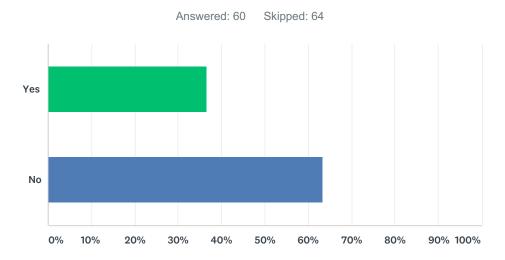
ANSWER CHOICES	RESPONSES	
Fabrication/manufacturing company	45.37%	49
Consulting company	29.63%	32
Services provider (inspection, education/training, sales)	14.81%	16
End-user of welding services (power generation, maintenance, construction, oil & gas, defence, etc)	4.63%	5
Other (please specify)	5.56%	6
TOTAL		108

Q4 What is your company's relationship to HERA?



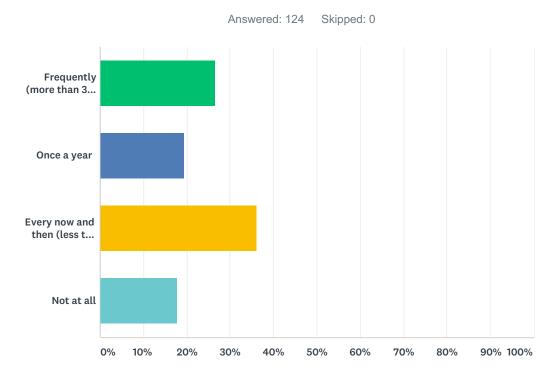
ANSWER CHOICES	RESPONSES	
We are a member company	86.29%	107
We are not (see next question)	8.06%	10
Don't know	5.65%	7
TOTAL		124

Q5 If not a member company, did you know that if you use welding consumables, your company is entitled to free HERA Associate membership?



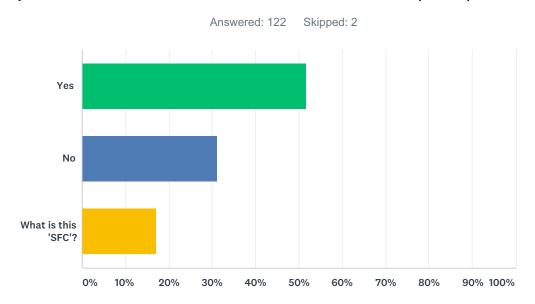
ANSWER CHOICES	RESPONSES	
Yes	36.67%	22
No	63.33%	38
TOTAL		60

Q6 Do you use the HERA Welding Centre service - Technical advice (phone/email)



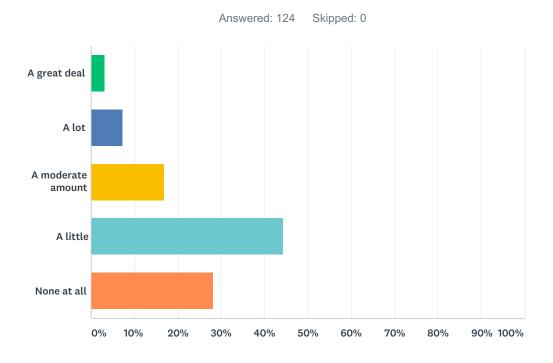
ANSWER CHOICES	RESPONSES	
Frequently (more than 3 times a year)	26.61%	33
Once a year	19.35%	24
Every now and then (less than once a year)	36.29%	45
Not at all	17.74%	22
TOTAL		124

Q7 Do you use or plan to use HERA Welding Centre's technical support as part of the Steel Fabrication Certification (SFC) scheme?



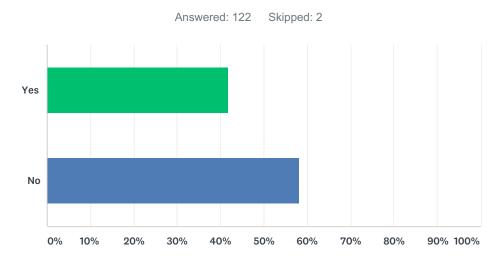
ANSWER CHOICES	RESPONSES	
Yes	51.64%	63
No	31.15%	38
What is this 'SFC'?	17.21%	21
TOTAL		122

Q8 How much do you make use of the HERA library? (loan of books, Standards, literature such as welding journals)



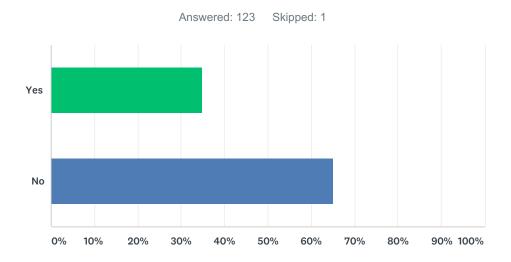
ANSWER CHOICES	RESPONSES	
A great deal	3.23%	4
A lot	7.26%	9
A moderate amount	16.94%	21
A little	44.35%	55
None at all	28.23%	35
TOTAL		124

Q9 Do you make use or plan to make use of HERA consulting services (fee for services such as failure assesment, weld design review, procedure development, NDT, etc)



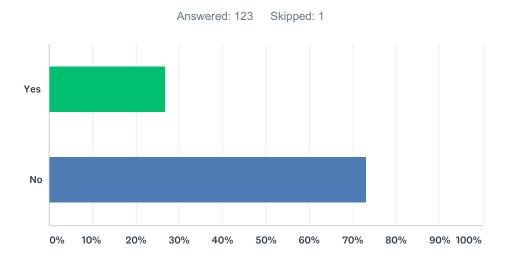
ANSWER CHOICES	RESPONSES	
Yes	41.80%	51
No	58.20%	71
TOTAL		122

Q10 Have you attended our expert seminars? e.g. Robert Shaw, Adolf Hobbacher



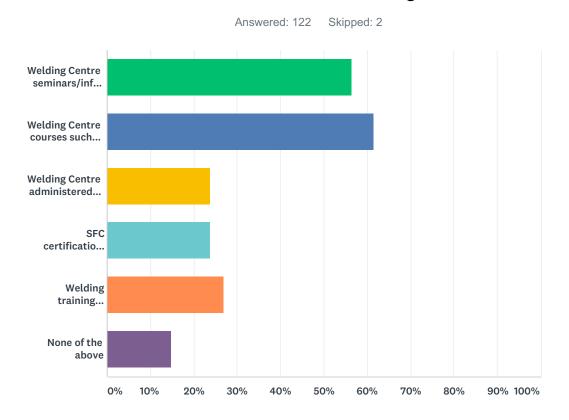
ANSWER CHOICES	RESPONSES	
Yes	34.96%	43
No	65.04%	80
TOTAL		123

Q11 Have you been part of our workshops exploring technology opportunities? e.g. pressure equipment, productivity improvement, quality assurance, etc.



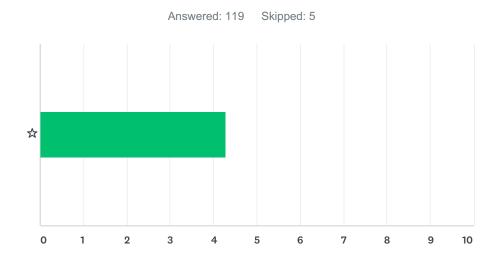
ANSWER CHOICES	RESPONSES	
Yes	26.83%	33
No	73.17%	90
TOTAL		123

Q12 Have you used or are likely to use our education/qualification services for the following?



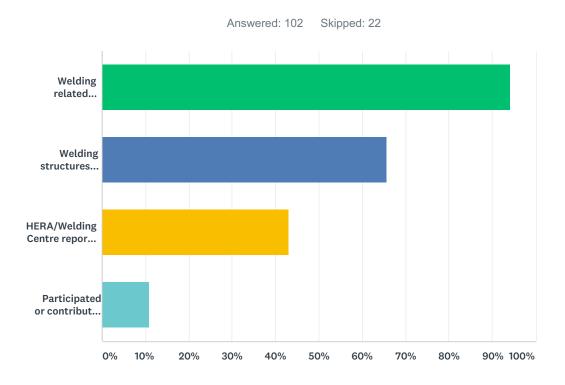
ANSWER CHOICES	RESPONSES	
Welding Centre seminars/information events (meetings/conferences)	56.56%	69
Welding Centre courses such as welding supervisor/inspector, NDT training	61.48%	75
Welding Centre administered personnel qualification services for IIW, NZQA or former NZIW	23.77%	29
SFC certification services	23.77%	29
Welding training modules	27.05%	33
None of the above	14.75%	18
Total Respondents: 122		

Q13 How satisfied are you with the services you have received or used from the HERA Welding Centre and HERA overall?



	POOR	AVERAGE	GOOD	FANTASTIC	TOTAL	WEIGHTED AVERAGE	
☆	0.84%	7.56%	54.62%	36.97%			
	1	9	65	44	119		4.28

Q14 You or your company use the following HERA/Welding Centre R&D outcomes?

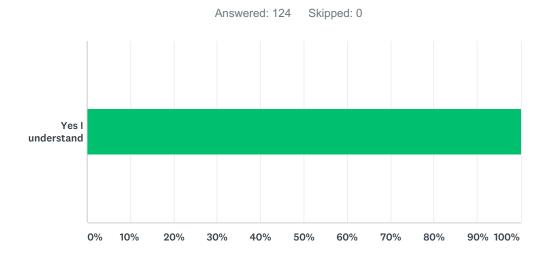


ANSWER CHOICES	RESPONSES	
Welding related standards, e.g. AS/NZS 1554, AS/NZS 5131	94.12%	96
Welding structures related design standards, e.g. NZS 3404	65.69%	67
HERA/Welding Centre reports and advisory notes	43.14%	44
Participated or contributed to Welding Centre R&D outcomes?	10.78%	11
Total Respondents: 102		

Q15 For the purposes of the draw for the Sony action camera, please give us your name, company and contact email/number. Only one entry for the draw is allowed per person (you cannot submit multiple times). If you'd also like to share with us any feedback, we'd be happy to hear from you:

Answered: 124 Skipped: 0

Q16 I understand that no money is collected for the survey draw and it is a closed draw only for those selected to participate in this survey



ANSWER CHOICES	RESPONSES	
Yes I understand	100.00%	124
TOTAL		124