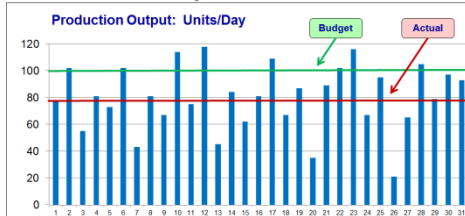


Oiled Wheels Approach to Significant Improvement

Do you want to Improve your Fabrication/Manufacturing Business Significantly?

Typical Daily Production Output: Operations



Do you want to improve the ability in meeting your targets? Do you want to offer faster and more reliable delivery dates? How are you doing with project due dates? Is your daily production output stable and reliable or is it erratic, unpredictable and unreliable? Are your unit costs getting lower or higher? Are you under pressure to do more with less? Are you forced to put out

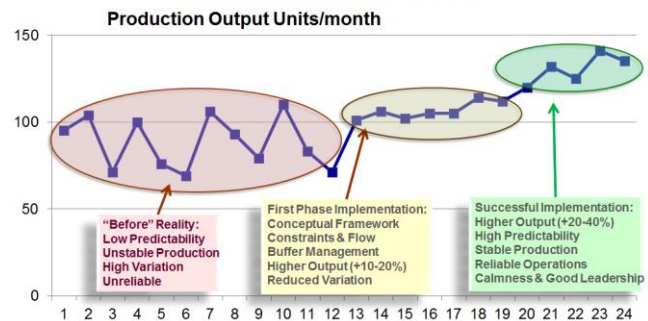
fires much of your time? Do you and your people experience a well aligned culture or a blame shifting culture?

Our Claims

If we claim that with our new approach, we can help you to improve your throughput by more than 20% and deliver it sustainably, would you be prepared to give us a chance? What if we can show you how to achieve your targets 95% of the time? What if we could help you to reduce your Production lead time and your time to market by more than 20%? If we can help you guarantee that you will deliver projects on time, within

budget and scope, what will it mean in terms of winning contracts? If we can show you how to do it within a few months, with essentially the same infrastructure and people, would you be prepared to trust us to look at the options and allow us to be your guides?

Successes Experienced over 15 Years
(Demonstrative: Normalised to 100)



Would you be Interested?

Don't answer too fast, because it will not just happen by itself. Our approach is out of the box! You will have to make some serious changes in the way you think, the way you measure, the way you plan and the way you execute. But it is being done already by those who have the courage to do things in a new way!

Who are we?

We operate in the Fabrication, Manufacturing and Mining arena and our main focus is on medium and smaller companies that are looking for significant results in a short time frame. Stemming from many years' experience in welding engineering and fabrication, backed up by TOC, this new approach yields significant improvements in throughput. We see that most companies are struggling to reach their targets. Some companies are doing very well and want to improve to a next level. Others experience that their costs are higher than expected and they are under pressure to produce faster and at lower cost. As a result, their managers' frustration levels and stress levels are very high and they are under severe pressure on operational, financial, social and safety obligations.

Fabrication & Manufacturing

In fabrication, the bottlenecks can vary as the load and nature of the work varies, while in repetitive manufacturing, it remains more or less stable. We found that welding is often the bottleneck in fabrication and we have partnered with some welding specialists to help you solve technical and flow challenges in welding operations. Our team consists of operational and technical experts that will guide you along this journey.

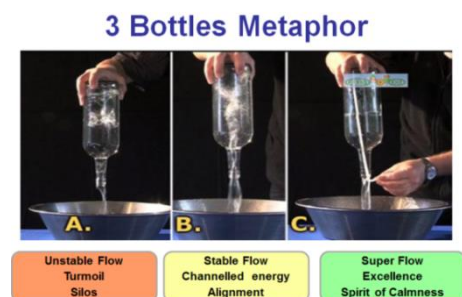
Our clients

Our work has been valuable to 3M, AEL, Ampaglas, Anglo American, Arcellor Mittal, BLSA, De Beers, Exxaro, Goldfields, Implats, Kazakhmys, Kumba Iron Ore, Lonmin, Pharma Natura, Intercare and many other companies. Some have experienced up to 40% improvement in output within a matter of months. What we will do for you is to enable you and your team through an easy, proven methodology. We will develop your capability, introduce proven solutions and assist you in the process to shift into new gears.

Our Insights and Process

The insight that we have discovered is that instead of trying to optimize every component of the business through cost and efficiency, we look at the total operation and find unique ways to create bottom line value for the whole company. The offering is based on the Theory of Constraints (TOC), enhanced by Rapid Results and some unique Leadership and Engagement processes.

This insight is demonstrated in a video which is on YouTube. It captures the essence of our concept where we

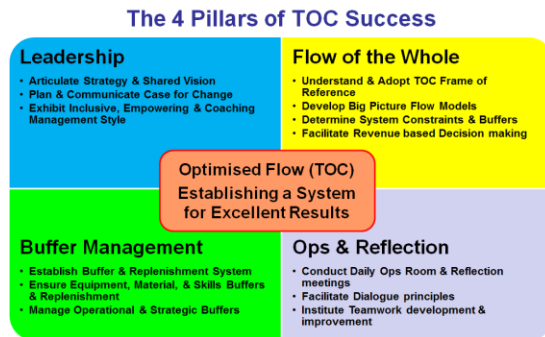


present 3 different ways to get water out of a bottle; the fastest way is 4 times quicker than the slowest.

YouTube link: <https://www.youtube.com/watch?v=mWh0cSsNmGY&t=18s>

Our Process

Our process is based on 4 Pillars: Flow of the Whole, Buffer Management, Leadership and Operational Conversations. These concepts are integrated into a powerful, tailored approach for each client, based on their specific nature of business, infrastructure, bottlenecks and management culture.



We can almost guarantee that with this approach you will achieve your results much easier and highly reliable. You will have less stress and more time to deal with bigger, strategic issues. You will be able to build morale and confidence in achieving better outcomes on a sustainable basis.

Our 3 Phased Approach

The first phase is a 3 day strategic assessment process, after which we will make you an offer you can't refuse. If you agree to proceed, phase 2 will start with building the capability and designing your specific solution. It will include an overall flow model, a management and leadership approach and a buffer management system. In phase 3 we will guide you through the implementing plan all the way and we hope to build a long lasting trust relationship with you. The initial aim is to experience at least 20% improvement, materializing in a significant shift in net profit.

Contact details

For an assessment, please contact us:

Arrie van Niekerk

e-mail: arrievn@oiledwheels.co.za

Cell: +2782 452 2173